MULTIMEDIA ADVERTISING PLATFORM

UPDATED 04.2024

THE VISITOR'S GUIDE THE VISITOR'S GUIDE: Gelebrate Celebrate Austin thank you for And the Texas Hill Country Austin Born and Raised! 90 1980-2020 lisit like -a local WILLI the VISITOR'S Celebrat HELEDI Celebrate Willie Nelson an Austin Original ebrate ustin 30 to Where the Facts G

The Premier Visitors', Newcomers' and Locals' Guide to Austin and the Texas Hill Country www.CelebrateAustin.com

WHY ADVERTISE IN CELEBRATE AUSTIN?

- We are the exclusive hardbound visitors' and locals' guide—a truly unique vehicle that reaches a tremendously valuable market.
- Locally owned for more than 44 years, our primary mission is to promote local businesses to visitors and newcomers, Austinites and Texans.
- We print annually and distribute throughout Austin and the Texas Hill Country.
- We have built strong partnerships with local organizations and actively promote your business at local media events and through Austin associations and chambers.

- We encourage the growth of both the visitor market and the branding of Austin as an icon to locals and newcomers alike.
- Current partnerships include the Austin Hotel and Lodging Association, the Austin Independent Business Alliance, the Greater Austin Restaurant Association, the Texas Restaurant Association, the Texas Wine Grape Growers Association, Texas Hill Country Wineries, the Austin Hispanic and Asian Chambers of Commerce, the Austin LGBT Chamber and the chambers in numerous cities. Visit our website for a complete list of our partnerships:

www.CelebrateAustin.com.

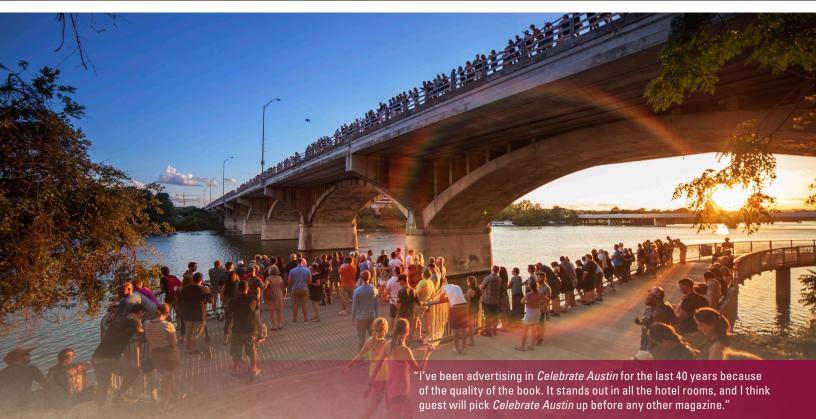
WHY IS TOURISM SO IMPORTANT TO YOUR BUSINESS?

Tourism is a huge industry. Each year, 25.61 million visitors come to Austin. They not only stay in hotels and rentals, but spend money on eating out, shopping, entertainment, happy hours, tours, transportation, weddings and so much more. Be a part of Austin tourism to increase your revenue. Below is the income the city generated from events—is your business taking advantage of this opportunity?

One UT football home game UT Athletics as a whole South by Southwest (SXSW) Austin City Limits (ACL) Circuit of the Americas \$146.8 million \$728 million \$280.7 million \$448 million \$2.57 billion

- Pecan Street Festival Live music festivals (total) The Star of Texas Fair & Rodeo Texas Legislature Total tourist spending
- \$40 million \$866 million \$68.8 million \$28 million \$8.2 billion

Are you a part of this market? Brand yourself now as a core part of the Austin experience.



— Scott Ziskovsky, Marketing Director, County Line Barbecue

READERSHIP & CIRCULATION

Our estimated readership is 27.4 million,

based on current circulation of our book to 32,000 rooms in local hotels, motels, resorts, B&Bs, and corporate housing, which retain an 81% occupancy rate with an estimated 3x reader pass rate.

STRATEGIC DISTRIBUTION

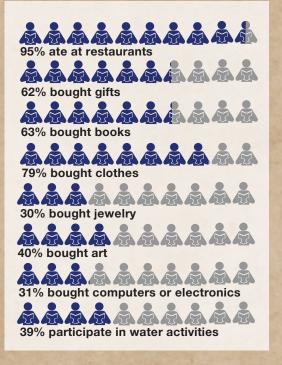
- Exclusive in-room distribution in 32,000 hotel rooms, motel rooms, bed & breakfast retreats, corporate housing and local establishments, gift shops and bookstores which allows for a unique 24 hour-a-day/ 365 day-a-year visibility.
- In addition, Celebrate Austin serves as a recruiting tool for major employers and is also given out by local real estate agents, which allows you to brand yourself to newcomers moving to the area.
- Celebrate Austin participates in festivals, chamber meetings, association events and more opportunities for local networking, to promote your business and distribute our media to locals, newcomers and visitors.

Visit our website at www.CelebrateAustin.com and check out the "Where to Stay" tab for a complete list of our Austin-area hotels—just one part of our stategic distribution.

DEMOGRAPHICS

** Based on *Celebrate Austin* Reader Response Card Date and Survey

ACTIVE READERS



National & International Tourists

Corporate California-21%



and the Hill Country some of its unique flair!

- 75% of our total readers are Texans.
- 48% of those Texans are relocating or considering relocating to Austin.
- Almost ALL of our Texas tourists visit multiple times per year. Be a part of their regular routine!

Neighboring States (NM, CO, OK, LA, AR)–15%

International (Mexico, Canada, UK and other)–10%

Other U.S. States-59%

HOT LEADS

Celebrate Austin advertisers have the exclusive opportunity to receive valuable individual readership analysis information via email. This data is highly sought after amongst your business peers. Through a response card located in the back of our book, we develop extensive profiles on the hard-to-reach visitor, repeat businessperson, newcomer and current resident. We suggest using our database information (such as email addresses) for sending out invitations, coupons, or advertisements to those readers who add the most value to your business. This marketing tool is offered exclusively to *Celebrate Austin* advertisers.

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VISITOR CHARACTERISTICS

Based on *Celebrate Austin* reader response card data and survey, Austin Hotel & Lodging Association data, the Austin Business Journal statistics and the Austin Convention and Visitors Bureau data.

- Nearly half are between 36–75 years of age.
- The median household income is \$122,300.
- \$837 million in Hotel taxes.
- Over half of travel parties consist of 2-4 people.
- Daily expenses for a trip to Austin falls between \$69-\$104 -- Two people can range from \$138-\$609

Austin services about 30 million visitors a year and absorbs \$8.2 billion annually from their spending dollars.

- 35% or \$961 million is spent on food
- 25% or \$607 million is spent on entertainment
- 39% or \$1.5 billion is spent on good and services, like shopping and transportation
- 25% or \$607 million is spent on lodging

97% of visitors stay in Austin hotels. The average hotel in Austin maintains an 75% occupancy. 95% eat breakfast, lunch, or dinner out.

CELEBRATE POCKET GUIDE

This pocket-guide-sized companion to our hard-bound tourist guide is distributed at concierge desks. We distribute to area hotels, boutiques, professional lobbies, restaurants and other retail and business venues. We hand out our brochures at events as well. Benefit from the extra exposure beyond the hotel lobby: SXSW, ACL Festival, Pecan Street Festivals, Star of Texas Rodeo and much more. We go where the tourists and locals go!

We print and distribute 10,000 pamphlets biannually. Enjoy the extra publicity that will be only a pocket away from every tourist in Austin with a name that has been recognized for more than 44 years. The pocket guide is the perfect addition to your advertising package for an affordable price.



Very Affordable Prices!

Full Page Requirements

Bleed area .25" on all sides (4.5" x 9.5" document set-up), finished product Size 4" x 9". All text and important graphics should be within safety live area of 3.5" x 8.5".

Blanton Maserm of Art UTs at collection features Remainstance to 20th centur, Anatoican painting, Lain American art, Greek & Roman sculpture. blantonmuseum.org - continued on page Tr North Austin

Austin Nature and Science Center Visitors of all ac can enjoy nature exhibits and educational programs admission with a small charge for groups, austintex denartment/austin-nature-and-science-center

Austin Zoo This nonprofit zoo houses only rescue animals. Big cats, monkeys, bears, reptiles, birds, deer & more at corr sanctuary with a train tour, austinzoo.org

Things to Do – Fall & Winter

Ao5 Gallery Austin's largest contemporary gallery (over ,000 square feet), boasts an eclectic collection of artists and new museum-like setting. ap5pallery.com

Austin Aquarium Small, new aquarium with many varieties of sea life, plus touch tanks & frequent events, austinaquarium. com Austin Farmers' Markets Make healthy food choices and support loa lifemars. Most stay open throughout the fall and winter Locations throughout the city, edibleaustin, con/



AU/TIN CITY LIMIT/ DCT. 1-3 & 8-10, 2021 MUSIC FESTIVAL ZILKER PARK

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SATURDAY: BILLE ELISH - RÖFEIS DI SOI DOM CAT. NORST NORST - NINEER BROERS - MAY NAN WOLF - CAMALY CROCK - NINEAR STRASS - GANC MARANS - REM WOLF - CAMALY CROCKTT- MAREN MARK - THE HIL - OS SMAC MARAN BERTINEL HOL, IA ODA ANGE, SMARA ALLES INTO A COMMUNICATION BERTINEL HOL, IA ODA ANGE, SMARA ALLES INTO A MARANS - REM ARAON STRAHESKY, AND A MARK - MARANS - MARANS - MARAN ARAON STRAHESKY, MARK - MARANS - MARANS - MARANS - MARAN MARANS - MARK - MARANS - MARANS - MARANS - MARANS - MARANS - MARK - MARK - MARANS - MARANS - MARANS - MARANS - MARK - MARANS - MARK - MARK

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We also showcase our pocket guide on our website!

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WEBSITE www.CelebrateAustin.com

Our website is visited thousands of times each day by locals and visitors alike. We include all of our clients on our useful site—via an event calendar, articles, banner ads, and more.

Don't miss this opportunity to be a part of our fun and interactive site, which features informative videos and short films about Austin. Our site also contains digital copies of our hardback book.



WHAT'S HAPPENING THIS OCTOBER IN & AROUND AUSTIN



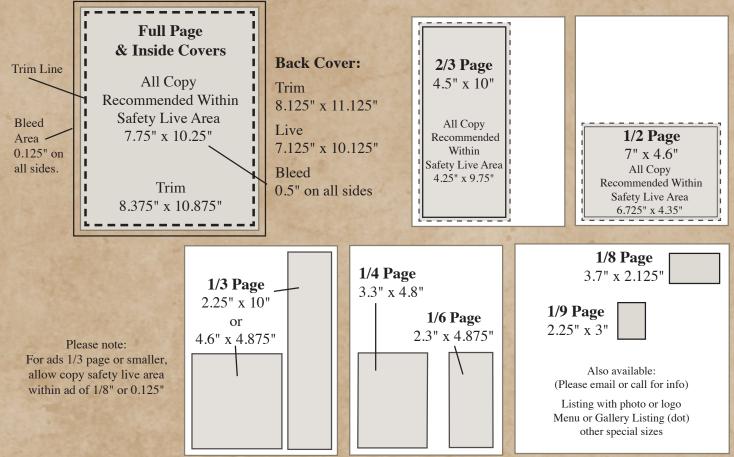
NEWSLETTER

Celebrate Austin offers a wonderful distribution benefit via our monthly digital newsletter. Our email list reflects readers who have opted for our newsletter via our reader response cards, our website visitors, clients, association members and more. All of our clients are invited to submit event information via our newsletter. In addition, we will forward your newsletter to our email list! The potential to reach thousands of locals and repeat visitors is here! We offer monthly statistics on reads and click-throughs.

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AD GUIDELINES



In order for *Celebrate Austin* to maintain the high level of quality for our clients and readers, some artwork requirements are necessary. Please follow these guidelines when designing your advertisement. Feel free to contact us with any questions.

Artwork Requirements

- Send a press-ready PDF, EPS, JPEG, TIFF, PSD, or packaged INDD file.
- All images must be set at 300 dpi for optimum quality.
- All colors must be 4-color CMYK.
- Please follow all live area safety warnings and bleed/trim requirements.
- When saving art, please include all embedded fonts, if necessary.

Artwork Production

Charges may apply for ad corrections and changes. For information on ad creation, email your sales representative. *Celebrate Austin* is not responsible for reproduction if the material is received after the published ad closing date. Publisher reserves the right to reject any advertisement.

Celebrate Austin | (512) 346-6235 | www.CelebrateAustin.com 10713 RR 620 N, Bldg F, Ste 622, Austin, TX 78726